

### **Reassignment How To**



#### **Context:**

Opportunities created through the SwiftLink flow are categorized as "Unassigned". These opportunities should be reassigned to Sales Reps to progress them forward after they appear in pipeline.

#### Watch outs:

\*We are optimizing the flow to access reassignment, but for right now, this can take a couple of clicks.

#### How to steps:

Note, reassignment is part of the customer info screen.

• From your Pipeline, click "Edit"

Customer					Status	Activity	Queue
<b>Reassign Demo</b> 3428 Helen Street Oakland	•	0	0	•	Pre-qualification approved Unassigned ( <u>edit</u> )	just now	0



#### • Click "Edit Customer Info"

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• Use the drop down to select the desired Sales Rep

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### Alternatively:

• Click on Customer in Pipeline

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• Click on "Info" in the top navigation

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